

Capabilities Statement

Watkins Government Services LLC (Watkins), organized in 2006, is a woman-owned small business CPA and consulting firm. Watkins provides financial and grants management and audit remediation services to the federal government. We understand the challenges government agencies face and we meet those challenges with a team of experienced accounting and technology professionals that are credentialed as CGFMs, CPAs and PMPs. Our focus has always been to provide a customized service delivery model specific to each client's needs.

Watkins consistently demonstrates sound management capabilities and has established a track record of timely and efficient completion of engagements. Our objective in all engagements is to respond to our clients' needs, meet project deadlines, and solve problems to enable our clients to achieve success. We work with clients to improve their efficiency and effectiveness and leverage automated tools to improve workflow.

Core Competencies

We provide a diversified, cost-effective portfolio of experience to help our clients reach their business goals. Our service offerings include:

- Financial Management
- OMB Circular A-123 Support
- Grants Management
- Data Analytics
- Business Process Re-engineering

Professional Expertise

WGS professionals have an average of 15 years of experience with credentials such as:

- Certified Public Accountant (CPA)
- Certified Internal Auditor (CIA)
- Project Management Professional (PMP)

Experience. Talent. Focus.

We pride ourselves on the range of services we offer and the qualifications of our professionals. More importantly, we believe our level of client service and depth of resources is what sets us apart. Let us bring our experience, talent and focus to your organization.

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Financial Management

Leveraging our extensive experience with complex financial management requirements, we support our clients with financial expertise and a dedication to their mission. Financial management requirements are driven by a multitude of legal and regulatory mandates, as well as federal, state, or local policies. Watkins understands the interrelationships between audit and reporting requirements. We keep abreast of changing requirements, so our clients are prepared with appropriate information and guidance. Our support areas include:

- Audit Readiness and Remediation
- Audit Liaison
- Accounting and Financial Reporting

Grants Management

Grants management is a continuous process used to administer grants and grant programs throughout the life cycle of the grant, from pre-award activities to post-award activities, monitoring, and grant closeout. To be successful, grant managers must have a thorough understanding of the administrative requirements for Federal awards established in the Uniform Guidance, as well as the requirements of the Federal agencies themselves. Watkins team members have years of experience in the administration and oversight of Federal awards and have assisted clients in the performance of pre-award risk assessments, single audits, audit resolution and follow-up, and providing technical assistance to grant recipients.

OMB Circular A-123 Support

OMB Circular No. A-123 provides guidance to Federal Managers on improving the accountability and effectiveness of Federal programs and operations by identifying and managing risks, establishing requirements to assess, correct, and report on the effectiveness of internal controls. Agencies should establish internal controls for those risks identified by

management as requiring a formal system of internal control to provide reasonable assurance that objectives are achieved. Agencies should conform with the Standards of Internal Control in the Federal Government established by the Government Accountability Office (GAO), more commonly known as the Green Book. Watkins assists agencies documenting, establishing, and maintaining internal controls. We assist management with meeting the A-123 requirement to continuously monitor, assess, and improve the effectiveness of internal controls.

Data Analytics

Watkins recognizes the importance of receiving quick and accurate answers to pressing business questions. Our professionals are skilled in data analysis and equipped with the latest BI and business discovery tools, which they apply to the most pressing business challenges. We leverage our strong data analytics, business discovery and financial management expertise to create analytical applications that are fast, reliable, and streamlined; generally leveraging our clients' existing infrastructure. This affords our clients the value-add of advanced analytics capabilities without the expense of procuring additional IT tools.

Business Process Re-engineering

Watkins conducts process walkthroughs with clients to understand and document existing or "as-is" business processes. We leverage the knowledge gained during walkthroughs along with our understanding of industry standard best practices to identify gaps between current performance and desired targets. In pursuit of our goal is to design, document and implement improved business processes Watkins also identifies opportunities to use technology solutions to make business processes more efficient.